

Procurement Operations

Request for Qualifications (RFQ)

For

Real Estate Broker Services

Project No. 11-12

REQUEST FOR QUALIFICATIONS

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Real Estate Broker Services

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HOUSTON COMMUNITY COLLEGE

REQUEST FOR QUALIFICATIONS (RFQ)

October 18, 2010

Subject: Request for Qualifications (RFQ) for Real Estate Broker Services

HCC Project No. 11-12

I. <u>General Information & Requirements</u>

Houston Community College (HCC) is seeking the services of a licensed commercial real estate broker to provide Real Estate Broker Services on an "as needed" basis. The required services will consist of the sale of surplus properties and the acquisition of properties. Generally, the selected real estate broker(s) will be expected to perform the services in accordance with the Scope of Services and in accordance with the requirements of this solicitation.

HCC reserves the right to reject any or all qualification submittals or to accept any qualification submittals it considerers most favorable to HCC, or to waive irregularities in the qualification and submittal process. HCC further reserves the right to reject all qualification submittals and terminate the solicitation process or seek new qualification submittals when such procedure is reasonably in the best interest of HCC

This RFQ solicitation does not in any way obligate HCC to award a contract or to pay any expense or cost incurred in the preparation and submission of qualifications statement responding to this RFQ.

All applicable attachments contained in this RFQ shall be completed. Failure to do so may result in the firm's Qualifications Submittal being declared non-responsive to the solicitation requirements.

HCC reserves the right to award multiple contracts from this solicitation.

Note: All applicable documents contained in this RFQ shall be signed and notarized.

Information provided in response to the Request for Qualifications is subject to the Texas Public Information Act and may be subject to public disclosure.

HCC reserves the right to divide the award of its Real Estate Broker Services under this RFQ and award the contract(s) to one or more persons or entities. HCC also reserves the right to reject any or all submittals, negotiate changes in the scope of services sought, and waive technicalities or irregularities in this RFQ. This RFQ does not obligate HCC to select a particular firm or individual for any of the services specified in this RFQ. HCC shall not be responsible or liable for any expenses or costs incurred by any party responding to this RFQ.

II. Document Submission:

Interested firms shall submit original and Five (5) copies of their statement of qualifications documents to the below address no later than November 8, 2010 @ 2:00 P.M. (local time). Faxed and/or late submittals will not be considered

Houston Community College
Procurement Operations
Attn: Prudie Lendon , Procurement Operations
3100 Main Street (11th Floor, Room No. 11A06)
Houston, Texas 77002
Real Estate Broker Services
Ref: Project No. 11-12

III. Inquiries

Interested firms may make written inquiries concerning this Request for Qualifications to obtain clarification of the requirements. Written inquiries must be submitted no later than 3:00 P.M. (local time) on October 29, 2010 and should be addressed to:

Houston Community College
Procurement Operations
Attn: Prudie Lendon, Senior Buyer, Procurement Operations
3100 Main Street (11th Floor)
Houston, Texas 77002
Reference: Project No. 11-12
Real Estate Broker Services

Fax: (713) 718-2113 or e-mail: prudie.lendon@hccs.edu

IV. Document Format and Submission

Statement of Qualifications must indicate how the firm's qualifications and the qualification of the project team meet the requirements of this project. It is requested that the firm limit its expression of qualifications to ten (10) typewritten pages, excluding the cover page, table of contents and the required attachments. The statement of qualifications should take the form of a bound 8 $\frac{1}{2}$ inch report with a table of contents and all pages numbered in sequence. Binding must allow reports to lay flat when open. Arrange the document with a cover sheet and letter of interest in the following format:

- 1. Project Title, Description and HCC Project Number.
- 2. Name of lead firms submitting qualification statement.
- 3. Table of Contents.
- 4. Executive Summary, including brief history of the firm (limit this document to 2 pages).
- 5. Detailed organization chart, which identifies principal owner and key staff Members that will be associated with the project, including address, telephone Number, fax number and e-mail addresses.
- 6. Information on potential staff that will be assigned to the project including resumes identifying education, training, license, and technical backgrounds in similar projects.

NOTES:

- 1. HCC reserves the right to reject any and all submissions as non-responsive that do not meet the criteria as outlined in this solicitation.
- 2. Late submissions will not be accepted.

V. <u>Selection Requirements and Criteria</u>

Selection of the most qualified firm will be made on the basis of demonstrated competence and qualifications to perform the services. An Evaluation Committee will review statement of qualifications submitted in response to the solicitation. Evaluation factors for the selection of the firm are as follows:

<u>Fa</u>	ector Experience of the Firm/Respondent	Max. Points 25
•	Experience and Qualifications of Personnel	30
•	Past Performance of Firm/Respondent	25
•	Project Understanding and Management	20
		 100 Points

Firms, when responding to this request for qualifications, should state their capabilities with regard to each of the individual factor listed above. A short-list of the top rated firms may be invited for interviews solely on their written responses to this request for qualifications.

VI. Scope of Services

The scope of services covers the requirements of licensed real estate broker(s) to assist Houston Community College in the sale of surplus properties and the acquisition of properties on an "as needed" basis.

Requirement

The real estate broker shall perform at least the following tasks:

- Identify potential buyers for any properties selected for disposal by HCC.
- Prepare advertising and sale/acquisition documents.
- Distribute sale documents to interest buyers.
- Provide regular progress reports to HCC.
- Research markets for viable real estate acquisitions.
- Assist HCC personnel in the evaluation and sale/acquisition process.
- Present oral presentations to the HCC Board of Trustees, as requested by HCC.
- Ensure all State of Texas laws and procedures regarding disposal of public property are followed.

VII. Small Business Development Program (SBDP)

- a. HCC has adopted a Small Business Development Program for small businesses attempting to provide goods and/or services as prime contractors or as subcontractors to other prime contractors to HCC. The program is designed to prevent discrimination by ensuring that small, underutilized and disadvantaged businesses are informed and prepared to compete for HCC procurements. HCC will neither discriminate nor select vendors on the basis of race, color, national origin, religion, gender, age or disability in its procurement selection process.
- b. Small businesses whose gross annual income averaged over the past three (3) years does not exceed the Small Business Administration's size standard as specified in 13 CFR Part 121 are eligible to apply for participation in the program.
 - c. For this solicitation, HCC has established **Best Effort** for Small Business participation.
- d. Good Faith Efforts- HCC will make a good faith effort to utilize small businesses in all contracts. The annual program goals may be met by contracting directly with small businesses or indirectly through subcontracting opportunities. Therefore, any business that contracts with HCC will be required to make a good faith effort to award subcontracts to small businesses. The subcontracting goal applies to all vendors

regardless of their status by implementing the following procedures, a contractor shall be presumed to have made a good faith effort:

- e. To the extent consistent with industry practices, divide the contract work into reasonable lots.
- f. Give notice to SBDP eligible firms of subcontract opportunities or post notices of such opportunities in newspapers and other circulars.
 - q. Document reasons for rejecting a firm that bids on subcontracting opportunities.

To the extent required by the solicitation, the contract shall require the selected contractor to agree to attain small business participation goal or target set forth in the solicitation

VIII. Prohibited Communications

Except as provided in exceptions below, the following communications regarding this solicitation or any other invitation for bids, requests for proposal, requests for qualifications, or other solicitation are prohibited:

- [1] Between a potential vendor, subcontractor to vendor, service provider, proposer, offeror, lobbyist or consultant and any Trustee;
- [2] Between any Trustee and any member of a selection or evaluation committee; and
- [3] Between any Trustee and administrator or employee.

The communications prohibition shall be imposed from the day the solicitation is first advertised through the day the contract documents are signed by all parties. During this period, no HCC Trustee and no Vendor shall communicate in any way concerning any pending Solicitation involving the Vendor, subject to the penalties stated herein.

In the event the Board refers the recommendation back to the staff for reconsideration, the communication prohibition shall be re-imposed.

The communications prohibition shall not apply to the following:

- [1] Duly noted pre-bid or pre-proposal conferences.
- [2] Communications with the HCC General Counsel.
- [3] Emergency contracts.
- [4] Presentations made to the Board during any duly-noticed public meeting.
- [5] Unless otherwise prohibited in the solicitation documents, any written communications between any parties, provided that the originator shall immediately file a copy of any written communication with the Board Services Office. The Board Services Office shall make copies available to any person upon request.
- [6] Nothing contained herein shall prohibit any person or entity from publicly addressing the Board during any duly-noticed public meeting, in accordance with applicable Board policies, regarding action on the contract.

Any potential vendor, subcontractor vendor, service provider, bidder, offeror, lobbyist or consultant who engages or attempts to engage in prohibited communications shall not be eligible for the award of any resulting contract under this solicitation. Any other direct or indirect actions taken to unduly influence competitive purposes, to circumvent equal consideration for competitive bidders, or to disregard ethical and legal trade practices will disqualify bidders, vendors, service providers, lobbyist, consultants, and contractors from both this current and any future consideration for participation in HCC orders and contracts.

DETERMINATION OF GOOD FAITH EFFORT

PROPOSER NAME	FULL TITLE	
COMPANY NAME	FULL ADDRESS	
PHONE NUMBER	CITY STATE	ZIP
FAX NUMBER	E-MAIL ADDRESS	
	een made, HCC requires the Proposer to complete this form and su Proposer has made a good faith effort to attain the goal. The Prop and provide supporting documentation.	
NOTE: If the Proposer is unable to meet the solicitat are answered "no," the Proposer must submi		
PRINT NAME OF PROPOSER	TITLE	
SIGNATURE OF PROPOSER	DATE	

ATTACHMENT NO. 2 SMALL BUSINESS UNAVAILABILITY CERTIFICATE HCC PROJECT NO. 11-12

I,						
_	NAME			TITLE		
OF _	FIRM	NAME		CERTIFY TI	HAT ON DATE	
THE SMA	LL BUSIN	IESSES LISTED HEREIN WERE (CONTACTED TO SOLICIT P	ROPOSALS FOR MATERIALS OR S	ERVICES TO BE USED ON THE ABOVE STATED PRO	JECT.
DA	TE	SMALL BUSINESS	TELEPHONE #	CONTACT PERSON	MATERIALS OR SERVICES	RESULTS
1.						
2.						
3.						
4.						
5.						
6.						
TO THE BEST OF MY KNOWLEDGE AND BELIEF, SAID SMALL BUSINESS WAS UNAVAILABLE FOR THIS SOLICITATION, UNABLE TO PREPARE A PROPOSAL THAT WAS REJECTED FOR THE REASON(S) STATED IN THE RESULTS COLUMN ABOVE.						
	VE STATE		ATE ACCOUNT OF WHY I A	M UNABLE TO COMMIT TO AWA	RDING SUBCONTRACT(S) OR SUPPLY ORDER(S) T	O THE SMALL
	NOTE: THIS FORM TO BE SUBMITTED WITH ALL PROPOSAL DOCUMENTS FOR WAIVER OF SMALL BUSINESS PARTICIPATION (SEE PROPOSER INSTRUCTIONS)					
PR1	INT NAM	E		_	SIGNATURE	
TIT	LE			_	DATE	

SMALL BUSINESS DEVELOPMENT QUESTIONNAIRE

Note: Vendors are to complete this form along with a **copy** of the Contractor and First Tier Subcontractor/Supplier Participation Form and return it in a separate envelope to:

Houston Community College Procurement Operations/Small Business Representative Post Office Box 667517 Houston, Texas 77266-7517

Ref: HCC Project No. 11-12, Real Estate Broker Services

lumn)
<u>LOCATION</u>
Houston (H)
Texas (T)
Out of State (O)
Specify State
nall Business Minority Business Enterprise
r Expiration Date
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ATTACHMENT NO. 4 CONTRACTOR AND SUBCONTRACTOR PARTICIPATION FORM

PROPOSER/OFFERER PRESENTS THE FOLLOWING PARTICIPANTS IN THIS SOLICITATION AND ANY RESULTING CONTRACT. ALL PROPOSERS/OFFERORS, INCLUDING SMALL BUSINESSES SUBMITTING PROPSALS AS PRIME CONTRACTORS, ARE REQUIRED TO DEMONSTRATE GOOD FAITH EFFORTS TO INCLUDE SMALL BUSINESSS IN THEIR PROPOSAL SUBMISSIONS.

CONTRACTOR			TYPE OF WORK TO BE DONE	TYPE OF SMALL BUSINESS CERTIFICATION	PERCENT OF CONTRACT EFFORT	PRICE \$
BUSINESS NAME:						
ADDRESS:						
CONTACT NAME:						
TELEPHONE #/E-MAIL ADDRESS:						
SMALL BUSINESS SUBCONTRACTOR(S)	/ATTACH SEPARATE SH	IEET IF NEEDED				
BUSINESS NAME:						
ADDRESS:						
CONTACT NAME:						
TELEPHONE #/E-MAIL ADDRESS:						
BUSINESS NAME:						
ADDRESS:						
CONTACT NAME:						
TELEPHONE #/E-MAIL ADDRESS:						
NON-SMALL BUSINESS SUBCONTACTO	R(S)/ATTACH SEPARATI	SHEET IF NEEDED				
BUSINESS NAME:						
ADDRESS:						
CONTACT NAME:						
TELEPHONE #/E-MAIL ADDRESS:						
BUSINESS NAME:						
ADDRESS:						
CONTACT NAME:						
TELEPHONE #/E-MAIL ADDRESS:						
BUSINESS NAME:				DATE SUBMI		
ADDRESS: SUBMITTED BY:				OR'S PRICE/TOTAL SMALL BUS		
TELEPHONE/FAX:			SUDCONTRACTOR(S)	PRICE/TOTAL NON- SMALL BUS SUB-CONTRACTOR'S PRICE/		
E-MAIL ADDRESS:				GRAND		

NON-DISCRIMINATION STATEMENT

The undersigned certifies that he/she will not discriminate against any employee or applicant for employment or in the selection of subcontractors because of race, color, age, religion, gender, national origin or disability. The undersigned shall also take action to ensure that applicants are employed, and treated during employment, without regard to their race, color, religion, gender, age, national origin or disability. Such action shall include, but shall not be limited to, the following: employment, upgrading or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other compensation and selection for training, including apprenticeship.

Name/Title:		
	(Type or Print)	
Signature:		_ Date:
Company Name:	(Type or Print)	
Address:		
Telenhone Number:		

CERTIFICATION AND DISCLOSURE STATEMENT

A person or business entity entering into a contract with HCC is required by Texas Law to disclose, in advance of the contract award, if the person or an owner or operator of the business entity has been convicted of a felony. The disclosure should include a general description of the conduct resulting in the conviction of a felony as provided in section 44.034 of the <u>Texas Education Code</u>. The requested information is being collected in accordance with applicable law. This requirement does not apply to a publicly held corporation.

If an individual: Have you been convicted of a felo	ny?	YES NO
If a business entity:		YES NO
Has any owner of your business entity bee	en convicted of a felony?	
Has any operator of your business entity b	een convicted of a felony?	
If you answered yes to any of the above resulting in the conviction of the felony, in County where the conviction occurred, and	ncluding the Case Number, t	
I attest that I have answered the question	s truthfully and to the best o	f my knowledge.
Ву:	Date:	
Name:		
Title:		
Business Entity:		
Signature of Firm's Authorized Official:		
State of		
Sworn to and subscribed before me at		
this, the day of	(enter address) , 2010	
Notary Public for the State of		

AFFIDAVIT FORM

This company, contractor, or subcontractor agrees to refrain from discrimination in terms and conditions of employment on the basis of race, color, religion, sex, physical handicap, or national origin, and agrees to take affirmative action as required by Federal Statutes and Rules and Regulations issued pursuant thereto in order to maintain and ensure nondiscriminatory employment practices.

Signed:			
Name of Company:			
Address of Company:			
State of:	_		
Sworn to and subscribed	d before me at	(8):	
		(City)	(State)
this the	day of		, 2010.
Notary Public for the Sta	ite of:		

ASSURANCE OF SBDP GOAL

The undersigned certifies that he/she has read, understands and agrees to be bound by the small business provisions set forth in this Solicitation. The undersigned further certifies that he/she is legally authorized to make the statements and representations in the Solicitation and that said statements and representations are true and accurate to the best of his/her knowledge. The undersigned will enter into formal agreement(s) for work identified on the **CONTRACTOR AND FIRST TIER SUBCONTRACTOR PARTICIPATION** form conditioned upon execution of a contract with HCC. The undersigned agrees to attain the small business utilization percentages of the total offer amount as set forth below:

Small Business Participation Goal = **Best Effort**

The undersigned certifies that the firm shown below has not discriminated against any small business or other potential subcontractor because of race, color, religion, gender, age, veteran's status, disability or national origin, but has provided full and equal opportunity to all potential subcontractors irrespective of race, color, religion, gender, age, disability, national origin or veteran status.

The undersigned understands that if any of the statements and representations are made knowing them to be false or there is a failure to implement any of the stated commitments set forth herein without prior approval of HCC's Chancellor or the duly authorized representative, the Bidder/Proposer may be subject to the loss of the contract or the termination thereof resulting from this bid and could be ineligible for future HCC contract awards.

Signature	
Title	_ Date of Signing
Firm Name	
Address	
Telephone Number	

VENDOR APPLICATION INSTRUCTIONS

The Houston Community College Procurement Operations department has developed an online vendor application. This is designed to allow firms or individuals that are interested in doing business with HCC to register online and become part of our vendor database. Once registered, you will receive a password and personal login information that will allow you to modify your vendor information anytime a change occurs with your company. You will have the flexibility to add or delete commodity lines, update phone numbers and contact information, etc. This database will allow HCC to notify, via email, all companies that match the desired commodity criteria for procurement opportunities within Houston Community College. What a great way to never miss out on an HCC bid or proposal opportunity again.

Please take a moment to go to the Houston Community College Procurement Operations department website and register as a vendor. The website address to access the vendor registration form is http://hccs.aecglobal.com/Supplier_Registration_Form.asp

Once you have completed your application, please print out a copy of the completed application and submit it with your completed proposal package. If you do not have internet access you are welcome to use a computer at any HCC library to access the website and register.

CONFLICT OF INTEREST QUESTIONNAIRE	FORM CIQ		
For vendor or other person doing business with local governmental entit	у		
This questionnaire reflects changes made to the law by H.B. 1491, 80th Leg., Regular Session.	OFFICE USE ONLY		
This questionnaire is being filed in accordance with Chapter 176, Local Government Code by a person who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the person meets requirements under Section 176.006(a).	Date Received		
By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the person becomes aware of facts that require the statement to be filed. See Section 176.006, Local Government Code.			
A person commits an offense if the person knowingly violates Section 176.006, Local Government Code. An offense under this section is a Class C misdemeanor.			
Name of person who has a business relationship with local governmental entity.			
Check this box if you are filing an update to a previously filed questionnaire.			
(The law requires that you file an updated completed questionnaire with the ap later than the 7th business day after the date the originally filed questionnaire becom			
Name of local government officer with whom filer has employment or business relationshi	p.		
Name of Officer			
This section (item 3 including subparts A, B, C & D) must be completed for each officer with whom the filer has an employment or other business relationship as defined by Section 176.001(1-a), Local Government Code. Attach additional pages to this Form CIQ as necessary.			
A. Is the local government officer named in this section receiving or likely to receive taxable income, other than investment income, from the filer of the questionnaire?			
Yes No			
B. Is the filer of the questionnaire receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer named in this section AND the taxable income is not received from the local governmental entity?			
Yes No			
C. Is the filer of this questionnaire employed by a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership of 10 percent or more?			
Yes No			
D. Describe each employment or business relationship with the local government officer named in this section.			
4			
Signature of person doing business with the governmental entity	Date		

Adopted 06/29/2007

DISCLOSURES

FINANCIAL INTERESTS AND POTENTIAL CONFLICTS OF INTERESTS

Texas Local Government Code Chapter 176 requires that vendors desiring to enter into certain contracts with a local governmental entity must disclose the financial and potential conflict of interest information as specified below.

Vendor shall disclose the financial interest and potential conflict of interest information identified in Sections 1 through 3 below as a condition of receiving an award or contract. Submit this information along with your bid, proposal, or offer. This form must be received by HCC Office of Systemwide Compliance before the vendor's bid, proposal, or offer will be considered received or evaluated. Completed forms must be NOTARIZED and delivered to:

Houston Community College Attn: Procurement 3100 Main Street Houston, TX 77002

With a copy to:

Houston Community College Attn: Office of System-wide Compliance, Compliance Officers 3100 Main. Street Houston, TX 77002

This requirement applies to contracts with a value exceeding \$50,000.

Section 1 - Disclosure of Financial Interest in the Vendor

a. If any officers or employees of HCC ("individuals") have one of the following financial interests in the vendor (or its principal) or its subcontractor(s), please show their name and address and check all that apply and (include additional documents if needed):

Name:
Address:
Ownership interest exceeding 10% ()
Ownership interest exceeding \$15,000 or more of the fair market value of vendor
Distributive Income Share from Vendor exceeding 10% of individual's gross income
Real property interest with fair market value of at least \$2,500 ()
Person related to or married to individual has ownership or real property interest in Vendor ()
No individuals have any of the above financial interests (
b. For each individual named above, show the type of ownership/distributable income share: sole proprietorship stock partnership other (explain)
c. For each individual named above, show the dollar value or proportionate share of the ownership
interest in the vendor (or its principal) or its subcontractor (s) as follows:

If the proportionate share of the named individual(s) in the ownership of the vendor (or principal) or subcontractor of vendor is 10% or less, and if the value of the ownership interest the named individual(s) is \$15,000 or less of the fair market value of vendor, check here ().				
If the proportionate share of ownership exceeds 10%, or the value of the ownership interest exceeds \$15,000 of the fair market value of vendor, show either:				
the percent of ownership				
Section 2 - Disclosure of Potential Conflicts of Interest For each of the individuals having the level of financial interest identified in Section 1 above, and for any other HCC individual not identified in Section 1 above check "Yes" or "No" to indicate which, if any, of the following potential conflict of interest relationships apply. If "Yes," please describe (use space under applicable section-attach additional pages as necessary).				
a. Employment, currently or in the previous eighteen (18) months, including but not limited to contractual employment for services for vendor. Yes No				
b. Employment of individual's spouse, father, mother, son, or daughter, including but not limited to contractual employment for services for vendor in the previous eighteen (18) months. Yes No				
Section 3- Disclosure of Gifts For each of the individuals having the level of financial interest identified in Section 1 above, and for any other HCC individual not identified in Section 1 above check "Yes" or "No" to indicate which, if any, of the following potential conflict of interest relationships apply. If "Yes," please describe (use space under applicable section-attach additional pages as necessary).				
a. Received a gift from vendor (or principal), or subcontractor of vendor, of \$250 or more within the preceding 12 months. Yes No				
b. Individual's spouse, father, mother, son, or daughter has received a gift from vendor (or principal), or subcontractor of vendor, of \$250 of more within the preceding 12 months. Yes No				
This disclosure is submitted on behalf of				
(Name of Vendor)				

Certification. I hereby certify that to the best of my knowledge and belief the information provided by me in this disclosure statement is true and correct. I understand that failure to disclose the information requested may result in my bid, proposal, or offer, being rejected, and/or may result in prosecution for knowingly violating the requirements of **Texas Local Government Code Chapter 176**. I understand that it is my responsibility to comply with the requirements set forth by HCC as it relates to this disclosure. I also understand that I must submit an updated disclosure form within seven (7) days of discovering changes in the significant financial interests of the individuals I identified in Section 1 of this disclosure or if individuals that were not identified, later receive a financial interest in my company or a subcontractor of my company.

Official authorized to sign on behalf of vendor:		
Name (Printed)	_Title	
Signature	Date	
AFFIX NOTARY SEAL ABOVE		
Sworn to and subscribed before me, by the sa of, 20, to certify which		_ day

"NOTE: RESPONDENT MUST COMPLETE THE ABOVE "DISCLOSURE OF FINANCIAL INTERESTS AND POTENTIAL CONFLICTS OF INTERESTS" FORM. FAILURE TO COMPLETE AND RETURN THIS FORM WITH YOUR OFFER MAY RESULT IN YOUR OFFER BEING CONSIDERED AS "NON-RESPONSIVE" TO THIS SOLICITATION."