#### **QUESTIONS AND ANSWERS**

#### PROJECT # 08-12

## NETWORK UPGRADE EQUIPMENT

Date: January 7, 2008

To: All Prospective Bidders

From: Houston Community College System, Procurement Operations

Subject: Information Letter # 1 – Invitation For Bids (IFB) for Network Upgrade

Equipment, (Project # 08-12)

The following written questions regarding subject IFB were received in the Procurement Office prior to the deadline for submitted written inquiries.

## Question # 1:

Will you be needing installation and/or staging for this equipment?

#### **HCC Answer:**

No.

# Question # 2:

Maintenance and Support as listed on Attachment No. 2, Item B. Are you requiring any support outside of the Smartnet agreement you are purchasing for the gear?

# **HCC Answer:**

No.

#### Question # 3:

Small Business Development Program (SBDP)....HCC will be required to make a good faith effort to award subcontracts to small businesses. The subcontracting goal applied to all vendors regardless of their status. Does the above apply if the prime is a Small Business?

# **HCC Answer:**

Yes. The small business participation goal for this procurement is 25%.

# **Question #4:**

Houston Community College ("HCC") is seeking sealed bids from qualified firms to supply and deliver (F.O.B. Destination), Network Upgrade Equipment, specified in Attachment No. 3, Schedule of Item and Prices. Does this involve installation and integration of the equipment with the existing network?

# **HCC Answer:**

No.

# **Question #5:**

I wanted to confirm that the SBDP requirement still applied knowing that this bid is for Cisco product only and no service. Many times I see this waived because the typical value proposition for the SBDP is around unique services and not big dollar product orders.

# **HCC Answer:**

See answer to question # 3.